and hopefully have been keeping track of your costs so that you will be able to figure your earnings at the end of the year. If you have been keeping the computer printouts which tell how much the store price is, how much your share of this is, etc., you will have your own year end report. Another way is to zerox the checks you receive from us for end-of-year records. The titles of the columns only appear at the top of the print-out page, so for your information, I give you these column titles. They may not have appeared the same through the year, due to the change in set-ups as we have gone along, but essentially they are the same. You may want to come in after the first of the year and make an inventory of the your items still in the store, although if you have been keeping your slips and your receipts of items received by usjyou will know what is left.

> and yum "s old "items,

All the information, except the computed columns giving the Consignors amt, and the Tulip Profit come directly from the Sales slips.

Consignor Amt is* $80 \%$ of store Price
(store price)
Name Date Slip Item * St. Price Cons. Amt. Tu. Profit Sales Tax
(Tu. Profit is Store Price minus 20\%)
You can probably figure out from the above your columns even if they do not have titles on.

Items for Thanksgiving and Halloween are other items you might be thinking about.

Thank you again for your support and let us hear from you if you have any questions.

Sincerely,
Rla-Rose L.tall

Ida-Rose L. Hall

